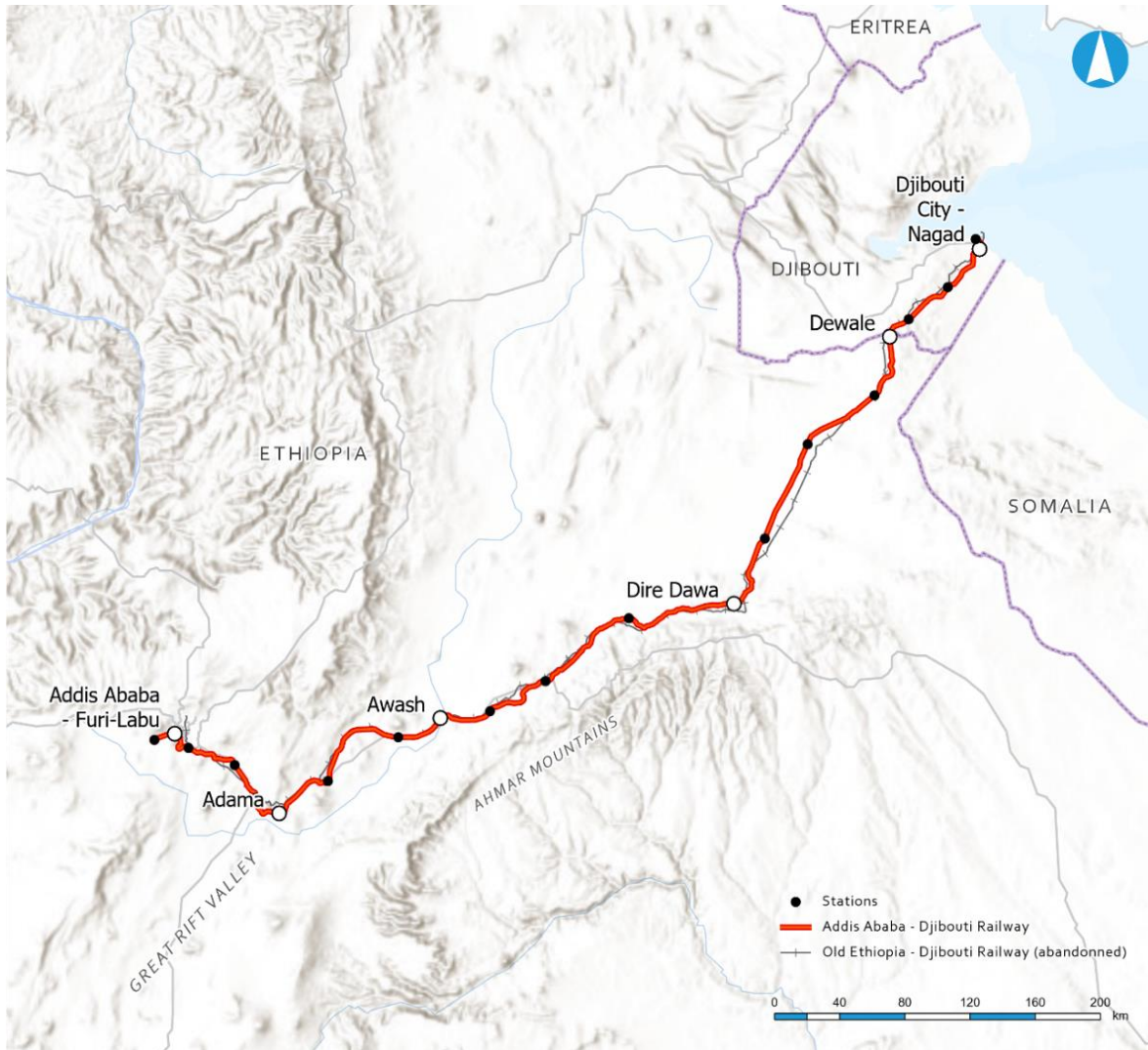


Addis Ababa–Djibouti Railway (Ethiopia – Djibouti)



Source: Ramboll

Location	Ethiopia, Djibouti
Sector	Rail
Procuring Authorities	Governments of Ethiopia and Republic of Djibouti through their state-owned companies, the Ethiopian Railway Corporation (ERC) and the Société Djiboutienne de Chemin de Fer (SDCF)
Project Company (to operate line from 2024)	Ethio-Djibouti Standard Gauge Railway Company (EDR)
DBMO Companies	China Railway Group Ltd. (CRC) and China Civil Engineering Construction Corporation (CCECC)
Contract Obligations	Design, Build, Maintain, Operate
Start of operations	January 2018
Capital Value	USD 5.1 billion (2011 value)
Contract Period (years)	Six years
Key Facts	First electrified standard gauge railway in Africa, part of the Belt and Road Initiative

Project highlights

The Addis Ababa-Djibouti Railway modernisation project is the first cross-border electrified railway in Africa. The railway line is a 753 kilometre (km) electrified single-track standard gauge line between Ethiopia’s capital Addis Ababa and the Port of Djibouti, with 45 stations in total. The new standard gauge line runs parallel to and replaces the abandoned one-meter gauge railway, which was built more than 100 years ago.

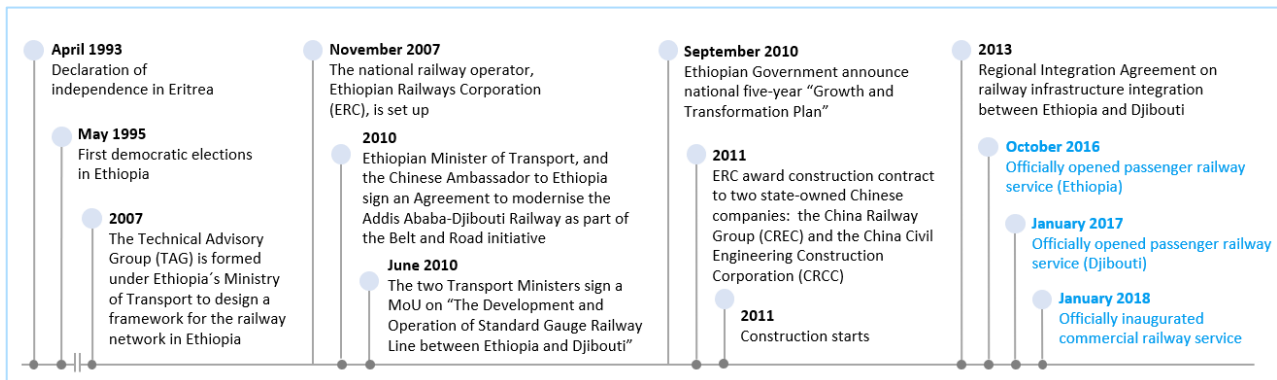
As a landlocked country, the line serves as the main transport corridor for Ethiopia to its gateway of the Port of Djibouti which handles over roughly 90% of the country’s international trade. It runs from Addis Ababa/Sebeta through the two large Ethiopian cities of Adama and Dire Dawa and links industrial parks and dry ports.

The railway line is owned by Ethio-Djibouti Standard Gauge Railway Company (EDR), a joint venture company of the two state-owned companies Ethiopian Railway Corporation (ERC) and Société Djiboutienne de Chemin de Fer (SDCF). It was constructed by Chinese state-owned companies China Railway Group (CREC) and China Civil Engineering Construction Corporation (CCECC). CREC and CCECC are operating the railway for a period of six years following construction completion. The line was opened for freight in October 2015 and was formally inaugurated for passenger services in October 2016. It became officially commercially operational as of 1st January 2018.

The project is part of the **Belt and Road Initiative** and the first overseas railway constructed by Chinese enterprises with complete adoption of **international standards** (1,435 mm gauge line and electrification at 25 kV¹), and Chinese equipment (CSR Zhuzhou for the rolling stock).

The case study was drafted based primarily on inputs received from literature review and interviews with representatives from the Addis Ababa Institute of Technology (AAiT) and the Ethiopian Railway Corporation (ERC).

Project timetable²



¹ The 1,435 mm gauge is known as the “International Standard Gauge” used by USA, UK, France, Germany...and the electrification using 25 kV has become the international standard for railway electrification widely used and now part of the European Trans-European railway interoperability standards for e.g.

² Based on Ethiopian Railway Corporation (2020)

Development

The policy and planning setting

Ethiopia became a landlocked country following Eritrea's independence in 1993, which constrained the country's trade. Consequently, in the early 2000s, the Port of Djibouti became Ethiopia's main port and a gateway for up to 95% of country's internationally trade.

Investments in road and rail along the Djibouti corridor had the potential to significantly reduce transport costs and time and were a key element encouraging greater interest from investors in developing manufacturing export capabilities in Ethiopia.

In the 1990s, Chinese corporations started to invest in African countries. In recent years, through the Belt and Road Initiative, China has sought to strengthen its trade routes and foreign investments in other continents and has provided strong political support for investment in Africa. The Addis Ababa-Djibouti Railway is part of this investment strategy.³

In 2007, a Technical Advisory Group (TAG) was established under the Ethiopian Ministry of Transport to define a framework for the development of a railway corridor through a pre-feasibility study on socio-economic and macro-economic benefits, and a detailed corridor analysis. TAG recommended the introduction of a railway system throughout Ethiopia as the primary national mass transportation system. The study emphasised the importance of modernisation and expansion of the existing one-metre gauge (1,000 mm) railway to a standard gauge (1,435 mm) line to provide faster access to the port of Djibouti from inland Ethiopia. In the same year, the Council of Ministers established the Ethiopian Railways Corporation (ERC) by the regulation No. 141/2007 to develop the railway infrastructure and provide freight and passenger transport services in Ethiopia.

In June 2010, the Transport Ministers of both countries signed a Memorandum of Understanding in Djibouti on the "Development and Operation of a Standard Gauge Railway Line between Ethiopia and Djibouti". The Ethiopian Government subsequently adopted a national Five-Year Plan (2010/11–2014/15), referred as the "Growth and Transformation Plan (GTP)" to achieve economic structural transformation and sustainable accelerated growth towards Ethiopia's longer-term vision of being a middle-income country by 2020-2023. The Growth Plan included the development of dry ports, rail and road networks, and air transport.⁴ It aimed to develop the standard gauge railway line for Ethiopia and Djibouti and a 34 km Light Rail system for Addis Ababa as priority projects⁵.

Since 2010, Ethiopia has been striving to build an extensive rail network in line with the GTP. Railway transport services are regulated through a series of bilateral agreements to:

- guarantee Ethiopia access to the sea (transit transport service),
- outline management of the railway (as well as a minimum volume guarantee by Ethiopia),
- specify rates as freely negotiated between shipper and carrier, and
- deal with customs arrangements for the port of Djibouti.

Challenges and opportunities addressed by the project

Before the modernisation of the Addis Ababa-Djibouti Railway, Ethiopia and Djibouti were connected through a 780 km railway corridor via Dire Dawa, which was built in 1917 during the colonial period. This

³ De Laubier et al. (2018). Available at: <https://www.bcg.com/en-ch/publications/2018/trillion-dollar-plan-new-silk-road.aspx>, assessed on 20-03-2020.

⁴ Growth and Transformation Plan Ethiopia. Available at: <https://www.greengrowthknowledge.org/national-documents/ethiopia-growth-and-transformation-plan-i>

⁵ The Light Rail system was inaugurated in 2015.

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1,000 mm gauge railway was the only railway line between the two countries, but it deteriorated due to lack of maintenance and management.

As the majority of goods to and from the Port of Djibouti were carried by road, the transport and trade costs for landlocked Ethiopia were prohibitively high compared to other African countries. A low-quality and costly logistics system hindered Ethiopia's efforts to achieve growth through export-orientated industrialisation. Ethiopia's economy is based on agriculture and, due to the lack of fundamental industrial and manufacturing bases, its social and economic development mostly relies on international trade. 80% of the total amount of goods imported via Port of Djibouti are destined for Ethiopian central regions. The new railway line is, thus, an enabler of Ethiopia's sustainable social and economic development.

Djibouti is one of the smallest countries in Africa and its economy heavily depends on international trade. Benefitting from the strategic location at the Red Sea gateway bridge between Africa and the Middle East, Djibouti's economy is driven by port services in the import of food grain and all industrial products. The railway improves the inland transport connection of the port to provide a fast, high-capacity collection and distribution corridor for the Port of Djibouti. Trade through the port is expected to grow in parallel with the expanding economy of its major trading partner Ethiopia.⁶ Also, the project will have a positive impact on the main areas along the route and facilitate the development of Djibouti's port services industry and economy.

Still, construction of the new railway line is technically very demanding and requires equipment that can withstand region's adverse natural conditions. The line runs through different climate zones with huge day-night and seasonal temperature differences, including the 2,300m altitude in Addis Ababa, and up to 50° Celsius in the Danakil Desert.

Perceived long-term benefits

The new railway is expected to bring considerable advantages for long-haul transport of freight, with massively reduced travel times, from up to 50 hours down to ten hours. On the cost side, the temporary tariffs for passengers and freight adopted by the two governments are very competitive compared to road transport (USD 0.017 per passenger-km, an import rate of USD 0.046 per ton-km and an export rate of USD 0.023 per ton-km,) giving the railway a competitive cost advantage.

The reduced transport costs and delivery times are forecast to increase trade volumes between the two countries. The estimated market share of rail transport is set at 75%, yet, to meet the traffic forecasts, the overall expansion of the Port of Djibouti should be taken into account. In terms of capacity, the new line can handle currently 11.2 million tons of freight, rising to 24.9 million tons by 2025⁷. The ERC anticipates the line to carry approximately four million tons of cargo by 2035, growing from 2.3 million tons annually to be expected in 2025 and 3.1 million tons in 2030. To achieve these figures, the line requires, though, an expansion of the handling capacity at the Port of Doraleh (an extension of the Port of Djibouti for handling oil, bulk cargo, and containers with an annual turnover capacity of 8.2 million tons), with the aim of reaching 10 million tons by 2022⁸.

The new railway line boosts the performance of the international trade corridor and significantly contributes to the strengthened economic ties between the two countries. For Ethiopia, it helps accomplish its strategic goal of sustainable and stable economic development towards a middle-income country, with an annual GDP growth of 8.3% in 2019 and the target of an average GDP growth of 11% annually.⁹ For

⁶ World Bank Group (2019): Djibouti Overview, <https://www.worldbank.org/en/country/djibouti/overview>, assessed on 20-06-2020.

⁷ Global Construction Review (2015): <https://www.globalconstructionreview.com/markets/ethiopia-steams-ahead-vision-modern-n8a8t8i8o8n8a/>, assessed on 01-06-2020.

⁸ Port de Djibouti S.A.: Available at: <https://www.portdedjibouti.com/doraleh-multi-purpose-port/>, assessed on 01-06-2020.

⁹ World Bank Group (2020): Economic data Ethiopia, <https://www.worldbank.org/en/country/ethiopia/overview>, assessed 02-07-2020.

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Djibouti, the better and more competitive railway service supports port and transit cargo operations, which are essential sources of income and employment for the country. The annual GDP growth for Djibouti is 5.9%, driven by public investment in rail and port infrastructure. In 2019, the service sector, of which transport forms the largest component, accounted for 76% of GDP.¹⁰

The line, designed as Ethiopia's main transport corridor, strengthens development opportunities for rural communities. New railway stations built on the outskirts of the urban settlements require, however, further investments to connect them to city centres and other interchange nodes by means of public transport. A strategic Transport Master Plan for Addis Ababa, currently under preparation, addresses the issues of integrated transport and urban development.

The transfer of knowledge from the project development and first years of operation will benefit job creation in the local communities.

As part of the investment propositions, the two engaged Chinese enterprises committed themselves to training local personnel to operate maintain the railway. More than 300 employees of the Ethiopian Railway Company were sent to technical universities and schools in Beijing, Tianjin, and Chengdu to further their professional knowledge of railway engineering, train driving, and track maintenance.¹¹ In addition, they provided regular training to promote compatibility of the working culture between both parties. Upon completion of the project, approximately 2,000 local workers were hired for infrastructure and rolling stock maintenance.

Financing

Procurement Model

In 2011, the Ethiopian Railway Corporation (ERC) awarded an EPC (engineering, procurement and construction) contract for the railway line from Addis Ababa to the Port of Djibouti to two Chinese state-owned companies: the China Railway Group (CREC) and the China Civil Engineering Construction Corporation (CRCC).

In 2012, the governments of Ethiopia and Djibouti signed a bilateral agreement for the development and operation of the standard gauge network. In 2016, the two governments agreed on the development, operation and management of the railway network. ERC and Djibouti's Minister of Equipment and Transport signed commercial contracts with the two Chinese contractors CREC and CRCC respectively. In the same year they formed a consortium to operate the entire railway line for six years.

In October 2016 in Ethiopia and in January 2017 in Djibouti, the passenger railway services were opened. The official commercial operation commenced in January 2018.

Infrastructure financing and financial risks

The total cost of the project was USD 5.09 billion (2011 value).

The Governments of Ethiopia and Djibouti altogether financed 30% of the project and currently own the railway assets. The other 70% of the project cost was financed through concessional loans from China Exim-Bank (EXIM), the China Development Bank, and the Industrial and Commercial Bank of China. These loans were supported by market capitalisation of nearly USD 3.3 billion.¹² The Governments of Ethiopia and Djibouti have both purchased credit guarantee insurance for their loans.

¹⁰ World Bank Group (2020): Economic data Djibouti, <https://data.worldbank.org/indicator/NY.GDP.PCAP.KD.ZG?locations=DJ>, assessed 02-07-2020.

¹¹ Tesfaye, A. (2020): China in Ethiopia: The Long-Term Perspective, Chapter 5

¹² Dreher et al. (2017). Available at: <https://www.aiddata.org/publications/aid-china-and-growth-evidence-from-a-new-globaldevelopment-finance-dataset>, assessed on 20-03-2020.

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The project has faced some financial risks, associated with lower traffic volumes than predicted in the transport forecast and currency exchange rate fluctuations – as the project’s debt was structured in US Dollar, while construction and operation cost as well as revenues were granted in Ethiopian Birr.

In effect of some repayment risks, the Chinese banks have restructured the Ethiopian debt, extended the repayment period from 15 to 30 years.

Management**Supervision and control**

Project supervision and control functions on behalf of the Governments of Ethiopia and Djibouti are performed by a Joint Railway Commission of two state-owned companies Ethiopian Railway Corporation (ERC) and Société Djiboutienne de Chemin de Fer (SDCF).

CREC and CRCC will operate and maintain the railway for six years upon the launch of operation and will provide two additional years of technical support during the gradual handover of management duties to EDR from 2024.

The Bilateral Agreement signed on 16th of December 2016 between the two governments established EDR, with shareholdings divided between Ethiopia (75%) and Djibouti (25%). Its main purpose is to manage the Addis Ababa-Djibouti standard gauge railway (including the maintenance and renewal of all infrastructure and equipment) and to operate freight and passenger transport services on the line from 2024.

Harmonisation of rules and standards

The new line is the first electric railway run completely according to China's railway standards, based on the Chinese railway class standards for National Railway Class II. These are:

- Electrified line overhead line 25 kV AC, 50 Hz;
- Signalling system: automatic block and ETCS-2 and train protection system;
- Design speed maximum running speed of passenger train: 120 km/h and maximum running speed of freight train: 80km/h;
- Traction type: electric traction;
- Traction mass: 3500t;
- Locomotive type: HX series locomotive;
- Minimum curve radius: 1200m for normal section and 800m for difficult section;
- Trains running on the left in the double-track sections; the single-track sections are equipped with passing loops.

Arbitration issues

Ethiopia’s dedication to large-scale infrastructure projects such as dams, industrial parks, mass housing and railways, has delivered impressive economic growth in recent years. But it has also kindled political tensions in 2014, where thousands of farmers and ethnic tribes had complained that they had not been treated fairly by the ERC due to unfair compensation by land acquisition. The lack of serious public participation of local communities and nomadic tribes led to rent-seeking practices, such as compensation for owners of cattle and camels killed by trains.¹³ The level of compensation is at the discretion of the operator, the level of compensation payment has no statutory basis.

¹³ The Guardian (2018), Available at: <https://www.theguardian.com/global-development/2018/may/12/ethiopia-railway-boom-promises-turn-to-dust>, the Economist (2018), Available at: <https://www.economist.com/middle-east-and-africa/2018/02/10/camel-trains-are-holding-up-ethiopia's-new-railway-line>

Conclusions

- **Public benefits** – Project benefits must be clearly identified and quantified for all parties. Socio- and macroeconomic benefits are visible. Export and import in Ethiopia and Djibouti were clearly improved, as well as increasing an economic performance in both countries. The transformative role of railways in Ethiopia and Djibouti played an important role in land development. The project has fostered trade among the two countries by boosting the performance of the international trade corridor, although there are still improvements to the Ports of Djibouti and Doraleh that need to be completed to fully realise the project's benefits. For Ethiopia, it helps accomplish its strategic goal of sustainable and stable economic development towards a middle-income country. For Djibouti, the better and more competitive railway service supports port and transit cargo operations, which are essential sources of income and employment for the country.
- **Policy and regulatory framework:** The political relations between two countries were strengthened through the signed bilateral agreements and competitive tariffs for passengers and freight adopted by the two governments.
- **Socio-economic development:** The new line connects rural regions and helps reduce regional disparities; local communities have been provided with development opportunities. The transfer of knowledge from the project development and first years of operation will benefit job creation in the local communities.
- **Planning:** integration of the rail line with the existing freight and port networks appears to be low and is likely influencing the low usage of the line. This could have been improved through better planning at the inception of the project to address inter-country coordination.
- **Knowledge transfer/Capacity Building:** Fostered technology transfers: local personnel have been trained and the companies agreed to hand back the operations and maintenance by 2023. Local employees from the ERC have been sent to technical universities and schools in Beijing, Tianjin, and Chengdu in order to enhance their professional knowledge on railway maintenance and operation.

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